International Journal of

Business Competition and Growth



Scope of the Journal

ISSN: 2042-3845 (Print), ISSN: 2042-3853 (Online)

IJBCG promotes academic discussion and strategic thrust for practitioners on managing global competition in products and services for all sectors including agricultural, industrial, pharmaceuticals and services within the taxonomy of markets through original research on competitive dynamics and strategic marketing studies. It incorporates the concept of the inter-relationship of structures and processes in managing competition-led challenges and addresses contemporary marketing practices with reference to competitive strategies, core competencies, tactical approaches, behavioural dynamics of markets, decision metrics and sustainability of firms.

Business Competition and Growth

Topics covered include:

- Competitive strategies, tactical approaches in marketing
- Competitor signals and their effect, competitor behaviour
- Capabilities and competencies, technologyled competition
- Market competition: political perspectives, economic/social issues
- Legal framework, competition taxonomy, competition under monopsony
- Convergence of competitive goals and values
- Market competition cultural dimensions, competitive forces management
- Business growth cycle, challenges in business growth, business synergy

- Compatibility of firm's goal and growth strategies, business growth conflicts
- Divergence in competitive marketing strategies
- Competition vs. cooperation, modes of competition
- Rivalry in marketplace, competitive attack paradigms
- Market taxonomy/competitive dynamics, systems thinking/business dynamics
- Managing competitive risk and uncertainties, monitoring competition
- Performance-linked competitive strategies, competitive gains: decision models

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