## **Editorial**

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International Journal of Information Systems and Change Management (IJISCM) continues to publish its Volume 10, Number 3 issue. The objectives of IJISCM are to promote the research and practice of the fields of information systems and change management. This journal aims to establish an effective channel of communications amongst educators, information systems workers, managers, and industry practitioners to contribute, disseminate and learn from each other. We welcome your continuous support, communication, and submission to this journal.

The second issue of Volume 10 collects four high quality papers. Topics in this issue are: 'Prediction of construction cost index based on multi variable grey neural network model', 'Face ID: an innovative biometric approach to control sales personnel production deviance', 'Moderating role of information technology and gender between FFM and firms performance: empirical evidence from SMEs of Laos', and 'Investigating the employee work performance in task interdependence and ESM environment'.

The first article studied the issue of the construction cost index and the resulting project cost changes. Shasha Xie and Jun Fang selected the grey model and BP neural network to conduct the prediction model of construction cost. Their result concluded that the combined forecasting model for poor data is more effective than other conventional models.

The second article focused on the security issue related to salesperson's production deviance. Face ID-based sale force automation (SFA) system was used in this study. Syed Jamal Shah, Zhang Li, Adnan Muhammad Shah, and Rizwan Ullah analysed data from companies in the pharmaceutical industry in Pakistan in this research. Their findings showed that proposed determinants positively influenced supervisor's intention to accept face ID-based SFA system.

The third article conducted an advanced study on five-factor model (FFM) of personality traits. Litinthong Kixmixay and Liu Cheng explored the association of FFM and sales performance (SSP) through data collected from major cities of Laos. This study provided insights into management on how sales can be optimised considering traits of the individual and information technology adoption.

The final article studied the issue of enterprise social media (ESM) and work performance relationship. Abdul Hameed Pitafi, Shamsa Kanwal, Sadia Akhtar, and Muhammad Irfan provided a comprehensive model that links the ESM usage with task interdependence. Their empirical study concluded that the use of ESM could benefits organisation and also employee's work performance.

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I hope these four articles would continuously adjoin their values and contributions to the areas of information systems and change management. I would encourage our readers to continue to develop new applications and theories in these fields. The *IJISCM* will continue to serve as an important forum for the exchange of innovative ideas.